



Office use only: Received	
Date	Stand Offered
Time	

TRADE EXHIBITION STAND REQUEST

Offers will be presented to enquiries in order of form returned.

Membership of the Australian Water Association has multiple benefits for all in the Water Sector, including generous discounts on Exhibition space. If not already a member, you will need to apply for a minimum Silver Corporate Level to obtain these discounts. Email scomey@awa.asn.au for an application form. Pricing (incl GST) in \$AUD are from page 2 onwards.

More information on Membership can be found at www.awa.asn.au

Company Name:	
Offer Contact:	Position :
Mobile:	Email:

DETAILS OF REQUESTED STAND

Order EOI Received:	Type: Shell / Space (Circle one)	Size (SQM):
Corporate Member:	Loyalty Level: (Applicable If a Corporate Member):	

Please note your preferred stand number as per the attached plan – Note 6 choices below (NOT on plan).

Choice 1	Choice 2	Choice 3	Choice 4	Choice 5	Choice 6

Important Note

Please respond as soon as possible for stands to be allocated in order of submission received.

To avail yourself of Corporate Member discounts, you must be a financial member at the time of the Ozwater'18 Exhibition up to and including 10 May 2018. Failure to convert will result in a revised invoice noting the Non-Member rate. See page 2 for loyalty rate discounts.

Access to Ozwater'18 Member Loyalty rates is available until November 3, 2017. Initial deposit must be made by this time. From November 4, 2017, all rates will revert to either Standard Corporate Member, or Non-Member and an updated invoice issued. Be early to secure your discount.

CONDITIONS OF OFFER

I am a duly authorised person to make this request for Exhibition space at the Ozwater'18 Trade Exhibition on behalf of the company or organisation listed above. I understand that -

- (a) This is a non binding application and does not constitute any formal agreement to participate in Ozwater'18.
- (b) An offer will only be confirmed once the Trade Agreement has been received and initial deposit paid.
- (c) Preferential choice of location will be afforded to exhibitors from Ozwater'17 who have submitted an EOI (Expression of Interest) previously.
- (d) The floor plan attached may be subject to change.
- (e) Exhibition space will be allocated in order of request received.
- (f) An Agreement to Participate will be forwarded upon acceptance of a stand.

Signed: _____
for and on behalf of the Applicant

Date: _____

Name: (Print) _____

Position: _____

This application will be time and date stamped and will be based on stipulations above. We cannot guarantee that you will get the exact stand you have applied for.

OZWATER'18 Conference and Exhibition is organised by the Australian Water Association ("the Organiser") ABN 78 096 035 773.

PLEASE RETURN PAGE 1 BY EMAIL TO scomey@awa.asn.au

Ozwater'18 EXHIBITION PRICE LIST

Stand pricing has risen by CPI and for Members is \$585 per square metre with Shell an additional \$62 per square metre.
The Non-Member price, as with all Australian Water Association exhibitions, is 40% above the members price.

Loyalty Levels will continue for Corporate Members with space rate levels as below (rounded):

Standard Member Rate - AUD\$585 (incl. GST)

Loyalty Level 1 - 5% off the standard member rate

Loyalty Level 2 - 5% off Loyalty Level 1

Loyalty Level 3 - 10% off Loyalty Level 2

Loyalty Level 4 - 10% off Loyalty Level 3

Loyalty discount noted based on above, and off standard price.

As per previous years, you will be allocated 1 catering package per 9 square metres of paid for space.

I am pleased to announce that in response to feedback from exhibitors, you will also be allocated 1 session pass per 9 square metres as well.

A session pass will give an employee of your organisation access to one conference session of 90-120 minutes. Historically only paid conference delegates have been able to access conference sessions, but we strongly believe this is of value to you as paid exhibitors also, and wish to recognise that.

PER SQUARE METRE

Multiply by square metres to ascertain cost. If Space Only, do not include Shell Scheme cost.

Member	SQM	Space	Space Total	Shell	Shell Total	Space + Shell Total	Discount off Standard Rate	Non Member	SQM	Space Total	Space Total	Shell	Shell Total	Space + Shell Total
		per SQM		per SQM		per SQM				per SQM		per SQM		per SQM
Standard	1	\$585.00	\$585.00	\$62.00	\$62.00	\$647.00	\$308.00	Standard	1	\$893.00	\$893.00	\$62.00	\$62.00	\$955.00
1 - 18-17		\$556.00	\$556.00		\$62.00	\$618.00	\$337.00							
2 - 18-16		\$528.00	\$528.00		\$62.00	\$590.00	\$365.00							
3 - 18-15		\$475.50	\$475.50		\$62.00	\$537.50	\$417.50							
4 - 18-14		\$428.00	\$428.00		\$62.00	\$490.00	\$465.00							

SHELL SCHEME BOOTHS

Shell Scheme packages include walling, standard carpet, company named aisle fascia, 2 spotlights (per 9 square metres of space) and 1x4 amp power point. Other exhibitor conditions and requirements are as specified in the official Exhibition Prospectus and Exhibitor Manual. Height restrictions and presentation standards apply.

Shell Scheme 3m x 3m

Member	SQM	Space	Space Total	Shell	Shell Total	Space + Shell Total	Discount off Standard Rate	Non Member	SQM	Space Total	Space Total	Shell	Shell Total	Space + Shell Total
		per SQM		per SQM		Total				per SQM		per SQM		Total
Standard	9	\$585.00	\$5,265.00	\$62.00	\$558.00	\$5,823.00	\$2,772.00	Standard	9	\$893.00	\$8,037.00	\$62.00	\$558.00	\$8,595.00
1 - 18-17		\$556.00	\$5,004.00		\$558.00	\$5,562.00	\$3,033.00							
2 - 18-16		\$528.00	\$4,752.00		\$558.00	\$5,310.00	\$3,285.00							
3 - 18-15		\$475.50	\$4,279.50		\$558.00	\$4,837.50	\$3,757.50							
4 - 18-14		\$428.00	\$3,852.00		\$558.00	\$4,410.00	\$4,185.00							

Shell Scheme 4m x 3m

Member	SQM	Space	Space Total	Shell	Shell Total	Space + Shell Total	Discount off Standard Rate	Non Member	SQM	Space Total	Space Total	Shell	Shell Total	Space + Shell Total
		per SQM		per SQM		Total				per SQM		per SQM		Total
Standard	12	\$585.00	\$7,020.00	\$62.00	\$744.00	\$7,764.00	\$3,696.00	Standard	12	\$893.00	\$10,716.00	\$62.00	\$744.00	\$11,460.00
1 - 18-17		\$556.00	\$6,672.00		\$744.00	\$7,416.00	\$4,044.00							
2 - 18-16		\$528.00	\$6,336.00		\$744.00	\$7,080.00	\$4,380.00							
3 - 18-15		\$475.50	\$5,706.00		\$744.00	\$6,450.00	\$5,010.00							
4 - 18-14		\$428.00	\$5,136.00		\$744.00	\$5,880.00	\$5,580.00							

Shell Scheme 6m x 3m

Member	SQM	Space	Space Total	Shell	Shell Total	Space + Shell Total	Discount off Standard Rate	Non Member	SQM	Space Total	Space Total	Shell	Shell Total	Space + Shell Total
		per SQM		per SQM		Total				per SQM		per SQM		Total
Standard	18	\$585.00	\$10,530.00	\$62.00	\$1,116.00	\$11,646.00	\$5,544.00	Standard	18	\$893.00	\$16,074.00	\$62.00	\$1,116.00	\$17,190.00
1 - 18-17		\$556.00	\$10,008.00		\$1,116.00	\$11,124.00	\$6,066.00							
2 - 18-16		\$528.00	\$9,504.00		\$1,116.00	\$10,620.00	\$6,570.00							
3 - 18-15		\$475.50	\$8,559.00		\$1,116.00	\$9,675.00	\$7,515.00							
4 - 18-14		\$428.00	\$7,704.00		\$1,116.00	\$8,820.00	\$8,370.00							

SPACE ONLY EXHIBITORS

This option is bare space - Power, flooring, stand construction etc must be provided by exhibitor. Non-transparent wall construction is not permitted to cover more than 50% of any side of any Space Only display stand. After 50% is reached, open construction is mandatory without the consent in writing of the Organiser. Design of custom built stands must be approved by both the organiser and the venue. Other exhibitor conditions and requirements are as specified in the official Exhibition Prospectus and Exhibitor Manual. Height restrictions and presentation standards apply.

Space Only 6m x 3m

Member	SQM	Space	Space Total				Discount off Standard Rate	Non Member	SQM	Space Total	Space Total			
		per SQM								per SQM				
Standard	18	\$585.00	\$10,530.00				\$5544.00	Standard	18	\$893.00	\$16,074.00			
1 - 18-17		\$556.00	\$10,008.00				\$6,066.00							
2 - 18-16		\$528.00	\$9,504.00				\$6,570.00							
3 - 18-15		\$475.50	\$8,559.00				\$7,515.00							
4 - 18-14		\$428.00	\$7,704.00				\$8,370.00							

Space Only 6m x 6m

Member	SQM	Space	Space Total				Discount off Standard Rate	Non Member	SQM	Space Total	Space Total			
		per SQM								per SQM				
Standard	36	\$585.00	\$21,060.00				\$11,088.00	Standard	36	\$893.00	\$32,148.00			
1 - 18-17		\$556.00	\$20,016.00				\$12,132.00							
2 - 18-16		\$528.00	\$19,008.00				\$13,140.00							
3 - 18-15		\$475.50	\$17,118.00				\$15,030.00							
4 - 18-14		\$428.00	\$15,408.00				\$16,740.00							